

## Course Descriptions Master 2014-2015

Course Title Social Psychology of Decision Making  
 Course Code EBC4203  
 ECTS Credits 6,0  
 Assessment None

Period	Period	Start	End	Mon	Tue	Wed	Thu	Fri
2	27-10-2014	19-12-2014	X			X		

Level Advanced  
 Coordinator Suzanne van Gils For more information: [suzanne.vangils@maastrichtuniversity.nl](mailto:suzanne.vangils@maastrichtuniversity.nl)  
 Language of instruction English

Goals You will gain familiarity with the main concept of social psychology and learn to identify how social psychological concepts impact individual and group decision making processes. Furthermore you will learn to apply psychological decision making theory to a practical problem.

Description This block consists of two parts:  
 1.Course: Social Psychology and Decision Making Instead of an isolate individual process, decision making is often either explicitly or implicitly influenced by the presence of other people. This block takes a social psychological perspective on decision making. The course focuses on  
 (1) how people's decision making processes are influenced by the actual or imagined presence of others and  
 (2) how decisions are made in collectives of people.  
 The block introduces a number of social psychological concepts and connects these to decision making research. Tutorial groups (seminars) are the primary teaching methods. Next to participation and written exam, facilitation of and participation in group meetings is also assessed.  
 2.Practical Training: Applying Theories  
 In this training, tailored to the course, you will use decision making theory to develop a theory- and evidence-based explanation of a socially relevant practical problem and suggest solutions to reduce or solve the problem.

Literature Book chapters and research papers.

Prerequisites

Teaching methods PBL / Presentation / Lecture / Assignment

Assessment methods Attendance / Participation / Written Exam

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation

Master Human Decision Science

Compulsory Courses