

## Course Descriptions Master 2015-2016

Course Title Behavioural Economics (EFR)  
 Course Code EBC4200  
 ECTS Credits 6,5  
 Assessment Whole/Half Grades

Period	Start	End	Mon	Tue	Wed	Thu	Fri
1	31-8-2015	23-10-2015	X			X	

Level Advanced  
 Coordinator Jona Linde For more information: [j.linde@maastrichtuniversity.nl](mailto:j.linde@maastrichtuniversity.nl)

Language of instruction English

Goals Knowledge of:  
 Non-expected utility models of individual decision-making under risk and uncertainty, (e.g. heuristics in decision-making and prospect theory), models of inter-temporal choice, (e.g. hyperbolic and quasi-hyperbolic discounting), models of boundedly rational strategic behaviour (e.g. cognitive hierarchy/level-k and noisy equilibrium models), models of fairness and reciprocity, models incorporating norms and emotions, and formal models of dual-processes approaches to decision making.

Description The course will first demonstrate and discuss observed behavioural regularities in economic and social decision situations, i.e. that are inconsistent with predictions of homo economicus economics. Building on this base, it will cover the most important and recent developments in behavioural economics. Students will learn about the various relaxations of the traditional assumptions and how these change predictions of human decision-making. A core competence will be the ability to make a critical evaluation of traditional economic theory in the light of field and experimental empirical evidence. New theoretical models will be assessed and weaknesses and possibilities for improvements discussed.

Literature There is no one textbook that will cover the course. The literature will consist of a wide variety of readings including chapters from textbooks aimed at advanced graduates and contemporary research articles.

Prerequisites Research masters students only: Microeconomics at a research Master's level (e.g.: EBC4061 Microeconomics I and EBC4204 Microeconomics 2); exposure to experimental economics methodology (e.g. EBS4026 Experimental Economics Methods) is an advantage but not a formal requirement.

Teaching methods PBL / Lecture

Assessment methods Final Paper / Participation / Written Exam

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation	Master Business Research	Free Electives
	Master Business Research Track OR	Free Electives
	Master Economic and Financial Research Track Econometrics	Economic Theory, Behaviour & Computing
	Master Economic and Financial Research	Economic Theory, Behaviour & Computing