

## Course Descriptions NonDegree 2015-2016

Course Title Entrepreneurship and Small Business Management  
 Course Code EBC2158  
 ECTS Credits 6,5  
 Assessment Whole/Half Grades

Period	Start	End	Mon	Tue	Wed	Thu	Fri
5	11-4-2016	3-6-2016		X			X

Level Introductory/Intermediate

Coordinator Nardo de Vries For more information: [ne.devries@maastrichtuniversity.nl](mailto:ne.devries@maastrichtuniversity.nl)

Language of instruction English

Goals The Entrepreneurship and Small Business Management course aims to introduce students to the world of start-ups, SMEs (small-and medium-sized enterprises) and corporate venturing. The goal of the course is to acquaint students with concepts and theories that are relevant in the process of setting up and managing an own business. Besides, we will illustrate how entrepreneurial behaviour in large companies can positively influence multiple individual and firm-level performance variables. At the same time, the course will offer the students a 'learning-by doing' environment in which they can practice certain fundamentals of the entrepreneurial process such as value creation, opportunity recognition and creativity. Finally, this course aims to bridge theory and practice by having guest lectures from entrepreneurs and owner-managers of SMEs who will illustrate how the theories and concepts studied in this course are applied in their specific business context.

Description The course discusses the different steps in the entrepreneurial and small-business process, such as opportunity recognition, gathering resources, strategic planning in smaller companies, managing the venture, and growth, exit or failure of the business. It also introduces different types of entrepreneurship, such as social, academic and corporate venturing, as well as the theories that are important within this research field.

Literature selection of book chapters and journal articles

Prerequisites Students need to have an advanced level of English and the ability to read and understand articles from scientific journals.

For exchange students: fluid mastery of English and capacity to read academic journal articles  
 An advanced level of English.

Keywords

Teaching methods PBL / Presentation / Lecture / Assignment / Papers / Groupwork

Assessment methods Final Paper / Participation / Written Exam

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation

Bachelor International Business Specialisation Emerging Markets	Year 2 Elective Courses
Bachelor International Business	Year 2 Compulsory Courses
SBE Exchange Bachelor	Bachelor Exchange Courses
SBE Exchange Master	Bachelor Exchange Courses
SBE Non Degree Courses	Bachelor Courses