

Course Descriptions Bachelor 2020-2021

Course Title	Communication and leadership skills							
Course Code	EBS2019							
ECTS Credits	4,0							
Assessment	Pass / Fail							
Period	Period	Start	End	Mon	Tue	Wed	Thu	Fri
	6	14-6-2021	25-6-2021	C				
Level	Intermediate							
Coordinator	Desiree Schumacher For more information:d.schumacher@maastrichtuniversity.nl							
Language of instruction	English							
Goals	<p>Communication and leadership are, among others, key skills of managers, chairpersons in meetings, coordinators of project teams -in fact- all employees being a leader or not.</p> <p>The objectives of the course are therefore:</p> <ol style="list-style-type: none">1. To introduce students to some of the theories and empirical research on communication and leadership.2. To create awareness of the participant's communication style.3. To increase the effectiveness of the participant's communication and leadership skills.							
Description	<p>This skills training focuses on developing the interpersonal communication skills which leaders in all kinds of organisations should possess in order to achieve the organisation's objectives. This includes:</p> <ul style="list-style-type: none">- the ability to identify when a problem should be solved by the leader and when problem-solving should be delegated to the subordinate;- the ability to facilitate problem solving by subordinates by making use of listening skills;- the ability to confront people when they display behaviour that is unacceptable by making use of sending skills;- the ability to deal with the subordinate's response to being confronted by means of switching between a sending and a listening posture; and- the ability to turn conflict into cooperation. <p>Note: Role plays will be part of this skill.</p>							
Literature	To be announced.							
Prerequisites	An advanced level of English							
Teaching methods	PBL / Lecture / Assignment / Groupwork							
Assessment methods	Final Paper / Attendance							
Evaluation in previous academic year	For the complete evaluation of this course please click http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM							
This course belongs to the following programme / specialisation	Bachelor Economics and Business Economics - Economics				Year 2 Elective Skill(s)			
	Bachelor Economics and Business Economics - Economics and Management of Information				Year 2 Elective Skill(s)			
	Bachelor Economics and Business Economics - International Business Economics				Year 2 Elective Skill(s)			
	Bachelor Fiscal Economics				Year 2 Elective Skill(s)			
	Bachelor International Business				Year 2 Elective Skill(s)			
	SBE Exchange Bachelor				Bachelor Exchange Skills			
	SBE Exchange Master				Bachelor Exchange Skills			
	SBE Non Degree Courses				Bachelor Skills			