

# Course Descriptions Exchange 2020-2021

Course Title Global Business  
 Course Code EBC2021  
 ECTS Credits 6,5  
 Assessment Whole/Half Grades

Period	Start	End	Mon	Tue	Wed	Thu	Fri
2	26-10-2020	11-12-2020		X			X

Level Intermediate

Coordinator Boris Lokshin, Simon Bartczek For more information: [b.lokshin@maastrichtuniversity.nl](mailto:b.lokshin@maastrichtuniversity.nl); [s.bartczek@maastrichtuniversity.nl](mailto:s.bartczek@maastrichtuniversity.nl)

Language of instruction English

Goals The course develops a better understanding of the MNE and its challenges and opportunities in a globalized world. Given the complexities of managerial decisions of MNEs, there is no 'silver bullet'. However, the course provides students with a better understanding of a firm's external and internal factors that need to be taken into account. The course is less structured than the courses you have been taking during your studies in Maastricht so far, in order to get accustomed to the unruly reality we live in. You are provided the possibility to work in a team, to define the right problem statement, to apply knowledge to a real life companies, to orient yourself to the labor market and to discuss social responsibility. The specific objectives are:

- 1.to understand a number of crucial theoretical, empirical and managerial issues in international business strategy;
- 2.to develop the ability to apply theory to real world companies and to find possible solutions;
3. to develop skills to understand and analyze information from real life companies from their annual reports and economics press, and combine it with the theoretical insights obtained;
- 4.to develop the ability to critically assess the usefulness of competing or complementary theories and to decide yourself what is important;
- 5.to develop a helicopter view on study material;
- 6.to develop skills working in international teams;
- 7.to manage time;
- 8.to employ academic writing skills.

Description PLEASE NOTE THAT THE INFORMATION ABOUT THE TEACHING AND ASSESSMENT METHOD(S) USED IN THIS COURSE IS WITH RESERVATION. THE INFORMATION PROVIDED HERE IS BASED ON THE COURSE SETUP PRIOR TO THE CORONAVIRUS CRISIS. AS A CONSEQUENCE OF THE CRISIS, COURSE COORDINATORS MAY BE FORCED TO CHANGE THE TEACHING AND ASSESSMENT METHODS USED. THE MOST UP-TO-DATE INFORMATION ABOUT THE TEACHING/ASSESSMENT METHOD(S) WILL BE AVAILABLE IN THE COURSE SYLLABUS.<br />The topics covered in this course can roughly be grouped into three categories:  
 FOUNDATIONS: Globalization drivers, internationalization, entry strategies, foreign direct investment and the multinational enterprise.  
 STRATEGY: International business strategy, strategic tasks, services versus products, and global, multinational and transnational strategies  
 ORGANISATION: Cross-border management of business functions; transnational leadership, transnational company's value system as well as inter-firm relationships.

Literature To be announced.

Prerequisites Basic understanding of the development and implementation of firms' strategies.

Teaching methods PBL / Presentation / Lecture / Assignment / Papers / Groupwork

Assessment methods Participation / Written Exam

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation

Bachelor Econometrics and Operations Research	Year 3 Elective Course(s)
Bachelor International Business - Emerging Markets	Year 2 Core Course(s)
Bachelor International Business	Year 2 Compulsory Course(s)
SBE Exchange Bachelor	Bachelor Exchange Courses
SBE Exchange Master	Bachelor Exchange Courses
SBE Non Degree Courses	Bachelor Courses