

## Course Descriptions Exchange 2020-2021

Course Title	Communication and leadership skills							
Course Code	EBS2019							
ECTS Credits	4,0							
Assessment	Pass / Fail							
Period	Period	Start	End	Mon	Tue	Wed	Thu	Fri
	6	14-6-2021	25-6-2021	C				
Level	Intermediate							
Coordinator	Desiree Schumacher For more information:d.schumacher@maastrichtuniversity.nl							
Language of instruction	English							
Goals	<p>Communication and leadership are, among others, key skills of managers, chairpersons in meetings, coordinators of project teams -in fact- all employees being a leader or not.</p> <p>The objectives of the course are therefore:</p> <ol style="list-style-type: none"><li>1. To introduce students to some of the theories and empirical research on communication and leadership.</li><li>2. To create awareness of the participant's communication style.</li><li>3. To increase the effectiveness of the participant's communication and leadership skills.</li></ol>							
Description	<p>This skills training focuses on developing the interpersonal communication skills which leaders in all kinds of organisations should possess in order to achieve the organisation's objectives. This includes:</p> <ul style="list-style-type: none"><li>- the ability to identify when a problem should be solved by the leader and when problem-solving should be delegated to the subordinate;</li><li>- the ability to facilitate problem solving by subordinates by making use of listening skills;</li><li>- the ability to confront people when they display behaviour that is unacceptable by making use of sending skills;</li><li>- the ability to deal with the subordinate's response to being confronted by means of switching between a sending and a listening posture; and</li><li>- the ability to turn conflict into cooperation.</li></ul> <p>Note: Role plays will be part of this skill.</p>							
Literature	To be announced.							
Prerequisites	An advanced level of English							
Teaching methods	PBL / Lecture / Assignment / Groupwork							
Assessment methods	Final Paper / Attendance							
Evaluation in previous academic year	For the complete evaluation of this course please click <a href="http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM">http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM</a>							
This course belongs to the following programme / specialisation	Bachelor Economics and Business Economics - Economics				Year 2 Elective Skill(s)			
	Bachelor Economics and Business Economics - Economics and Management of Information				Year 2 Elective Skill(s)			
	Bachelor Economics and Business Economics - International Business Economics				Year 2 Elective Skill(s)			
	Bachelor Fiscal Economics				Year 2 Elective Skill(s)			
	Bachelor International Business				Year 2 Elective Skill(s)			
	SBE Exchange Bachelor				Bachelor Exchange Skills			
	SBE Exchange Master				Bachelor Exchange Skills			
	SBE Non Degree Courses				Bachelor Skills			