

## Course Descriptions NonDegree 2018-2019

Course Title	Global Business							
Course Code	EBC2021							
ECTS Credits	6,5							
Assessment	Whole/Half Grades							
Period	Period	Start	End	Mon	Tue	Wed	Thu	Fri
	2	29-10-2018	21-12-2018		X			X
Level	Intermediate							
Coordinator	Boris Lokshin, Simon Bartczek For more information:b.lokshin@maastrichtuniversity.nl; s.bartczek@maastrichtuniversity.nl							
Language of instruction	English							
Goals	<p>The course develops a better understanding of the MNE and its challenges and opportunities in a globalized world. Given the complexities of managerial decisions of MNEs, there is no 'silver bullet'. However, the course provides students with a better understanding of a firm's external and internal factors that need to be taken into account. The course is less structured than the courses you have been taking during your studies in Maastricht so far, in order to get accustomed to the unruly reality we live in. You are provided the possibility to work in a team, to define the right problem statement, to apply knowledge to a real life companies, to orient yourself to the labor market and to discuss social responsibility. The specific objectives are:</p> <p>1.to understand a number of crucial theoretical, empirical and managerial issues in international business strategy;</p> <p>2.to develop the ability to apply theory to real world companies and to find possible solutions;</p> <p>3. to develop skills to understand and analyze information from real life companies from their annual reports and economics press, and combine it with the theoretical insights obtained;</p> <p>4.to develop the ability to critically assess the usefulness of competing or complementary theories and to decide yourself what is important;</p> <p>5.to develop a helicopter view on study material;</p> <p>6.to develop skills working in international teams;</p> <p>7.to manage time;</p> <p>8.to employ academic writing skills.</p>							
Description	<p>The topics covered in this course can roughly be grouped into three categories:</p> <p>FOUNDATIONS: Globalization drivers, internationalization, entry strategies, foreign direct investment and the multinational enterprise.</p> <p>STRATEGY: International business strategy, strategic tasks, services versus products, and global, multinational and transnational strategies</p> <p>ORGANISATION: Cross-border management of business functions; transnational leadership, transnational company's value system as well as inter-firm relationships.</p>							
Literature	To be announced.							
Prerequisites	Basic understanding of the development and implementation of firms' strategies.							
Teaching methods	PBL / Presentation / Lecture / Assignment / Papers / Groupwork							
Assessment methods	Participation / Written Exam							
Evaluation in previous academic year	For the complete evaluation of this course please click <a href="http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM">http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM</a>							
This course belongs to the following programme / specialisation	Bachelor International Business - Emerging Markets				Year 2 Core Courses			
	Bachelor International Business				Year 2 Compulsory Courses			
	SBE Exchange Bachelor				Bachelor Exchange Courses			
	SBE Exchange Master				Bachelor Exchange Courses			
	SBE Non Degree Courses				Bachelor Courses			