Course Descriptions None 2013-2014

Course Title	Communication and leadership skills
Course Code	EBS2019
ECTS Credits	4,0
Assessment	None

Period

Period	Start	End	Mon	Tue	Wed	Thu	Fri
6	16-6-2014	27-6-2014	-				

Level	Intermediate
Coordinator	Nicolle Bassie van den Elst For more information:nicolle.bassie-vandenelst@maastrichtuniversity.nl
Language of instruction	English
Goals	Communication and leadership are among key skills of managers, chairpersons in meetings, and coordinators of project teams. The objective of the course is therefore twofold: 1.to create awareness of the participant's communication style, and 2.to increase the effectiveness of the participant's communication and leadership skills.
Description	This skills training focuses on developing the interpersonal communication skills which leaders in all kinds of organisations should possess in order to achieve the organisation's objectives. This includes: - the ability to identify when a problem should be solved by the leader and when problem-solving should be delegated to the subordinate; - the ability to facilitate problem solving by subordinates by making use of listening skills; - the ability to confront people when they display behaviour that is unacceptable by making use of sending skills; - the ability to deal with the subordinate's response to being confronted by means of switching between a sending and a listening posture; and - the ability to turn conflict into cooperation. Note: Role plays will be part of this skill.
Literature	To be announced.
Prerequisites	The willingness to try out new behavior and receive feedback. For instance, role plays will be part of this skill. An advanced level of English
Teaching methods	PBL / Assignment / Groupwork
Assessment methods	Final Paper / Attendance
Evaluation in previous academic year	For the complete evaluation of this course please click http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM

This course belongs to the following programme / specialisation

Bachelor Economics and Business Economics Specialisation Economics and Management of Information	Elective Skills
Bachelor Economics and Business Economics Specialisation International Business Economics	Elective Skills
Bachelor Economics and Business Economics Specialisation International Economic Studies	Elective Skills
Bachelor International Business	Year 2-3 Elective skills
SBE Exchange Bachelor	Bachelor Skills
SBE Exchange Master	Bachelor Skills
SBE Non Degree Courses	Bachelor Skills