Course Descriptions None 2013-2014

Course Title	Alliances and M&As
Course Code	EBC4043
ECTS Credits	6,5
Assessment	Whole/Half Grades

Period

Period	Start	End	Mon	Tue	Wed	Thu	Fri
4	3-2-2014	4-4-2014		X/E			X/E

Level	Advanced
Coordinator	John Hagedoorn For more information:j.hagedoorn@maastrichtuniversity.nl
Language of instruction	English
Goals	Students will have obtained state-of-the-art knowledge on alliances and M&As in terms of both academic contributions and more practitioner's oriented knowledge. M&As and alliances are discussed from various theoretical perspectives. Through presentations students have learned to combine different perspectvies, analyse academic texts and relate them to real-life cases.
Description	The purpose of this course is to give students a better understanding of both structural aspects of alliances and M&As and the process of setting up these specific forms of inter-firm relationships. Several aspects of alliances and M&As will be taught such as: - strategic management of these inter-firm relationships - networks - how-to-do-issues Students will be tested on both literature and the content of the lectures.
Literature	A range of papers from management journals
Prerequisites	Courses and workload are very demanding for all IB Master courses. Exchange students need to have obtained a bachelor degree with a major in Business. Exchange students need to major in strategy in their Master. An advanced level of English
Teaching methods	PBL / Presentation / Lecture / Groupwork
Assessment methods	Final Paper
Evaluation in previous academic year	For the complete evaluation of this course please click http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM

This course belongs to the following programme / specialisation

Master Business Research	IB Electives
Master Business Research Track OR	IB Electives
Master Human Decision Science	Electives
Master International Business Track Accountancy	Electives
Master International Business Track Controlling	Electives
Master International Business Track Entrepreneurship	Electives
Master International Business Track Finance	Electives
Master International Business Track Organisation	Electives
Master International Business Track Strategy and Innovation	Electives
Master International Business Track Strategy and Innovation	Strategy
SBE Exchange Master	Master Courses
SBE Non Degree Courses	Master Courses