

## Course Descriptions None 2013-2014

Course Title Economics @Work  
 Course Code EBC4196  
 ECTS Credits 6,5  
 Assessment None

Period	Start	End	Mon	Tue	Wed	Thu	Fri
5	14-4-2014	6-6-2014		X			X

Level no level  
 Coordinator Erik de Regt For more information:e.deregt@maastrichtuniversity.nl  
 Language of instruction English  
 Goals Understanding how incentives affect the behaviour of workers (principal-agent theory; tournaments; career concerns).  
 Decision making and organisation of work within firms (authority; team production; information flows).  
 Allocation of workers and development of skills (human capital theory; signalling; careers).

Description Skills to interpret empirical models in the field of personnel economics.  
 Skills to analyse work-related issues in economic terms.  
 Explicit and implicit Incentives play an important role in the worker-firm relationship. Firms want to attract workers with knowledge and traits that match their demands. They have to motivate them to work in accordance with the organisation's goals and to productively assign workers to tasks and jobs. Workers are concerned about their pay, their tasks and decision rights, their working conditions, and their career opportunities. In this course you will use economic models and empirical applications to understand the worker-firm relationship.

Literature Selection of scientific articles related to theoretical and empirical personnel economics and organizational economics

Prerequisites Intermediate microeconomics with game theory and asymmetric information, e.g. Varian H.R. (2010), intermediate microeconomics, A modern approach  
 With game theory and asymmetric information

Teaching methods PBL / Lecture

Assessment methods Participation / Written Exam

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation

Master Economic Studies	Electives
Master Economic Studies	Managerial Economics
Master Human Decision Science	Electives
Master Information and Network Economics	Economics Electives
SBE Exchange Master	Master Courses
SBE Non Degree Courses	Master Courses