

Course Descriptions None 2014-2015

Course Title Communication and leadership skills
 Course Code EBS2019
 ECTS Credits 4,0
 Assessment None

| Period | Start | End | Mon | Tue | Wed | Thu | Fri |
|--------|-----------|-----------|-----|-----|-----|-----|-----|
| 6 | 15-6-2015 | 26-6-2015 | - | | | | |

Level Intermediate
 Coordinator Nicolle Bassie van den Elst For more information:nicolle.bassie-vandanelst@maastrichtuniversity.nl
 Language of instruction English

Goals Communication and leadership are among key skills of managers, chairpersons in meetings, and coordinators of project teams. The objective of the course is therefore twofold:
 1.to create awareness of the participant's communication style, and
 2.to increase the effectiveness of the participant's communication and leadership skills.

Description This skills training focuses on developing the interpersonal communication skills which leaders in all kinds of organisations should possess in order to achieve the organisation's objectives. This includes:
 - the ability to identify when a problem should be solved by the leader and when problem-solving should be delegated to the subordinate;
 - the ability to facilitate problem solving by subordinates by making use of listening skills;
 - the ability to confront people when they display behaviour that is unacceptable by making use of sending skills;
 - the ability to deal with the subordinate's response to being confronted by means of switching between a sending and a listening posture; and
 - the ability to turn conflict into cooperation.

Note: Role plays will be part of this skill.

Literature To be announced.

Prerequisites The willingness to try out new behavior and receive feedback. For instance, role plays will be part of this skill. An advanced level of English

Teaching methods PBL / Assignment / Groupwork

Assessment methods Final Paper / Attendance

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation

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|--|--------------------------|
| Bachelor Economics and Business Economics Specialisation Economics | Elective Skills |
| Bachelor Economics and Business Economics Specialisation Economics and Management of Information | Elective Skills |
| Bachelor Economics and Business Economics Specialisation International Business Economics | Elective Skills |
| Bachelor International Business | Year 2-3 Elective skills |
| SBE Exchange Bachelor | Bachelor Exchange Skills |
| SBE Exchange Master | Bachelor Exchange Skills |
| SBE Non Degree Courses | Bachelor Skills |