

## Course Descriptions None 2017-2018

Course Title Business Research Strategy  
 Course Code EBC4070  
 ECTS Credits 6,5  
 Assessment Whole/Half Grades

Period	Start	End	Mon	Tue	Wed	Thu	Fri
5	16-4-2018	8-6-2018	X			X	

Level Advanced  
 Coordinator Steffen Kuenn For more information:s.kuenn@maastrichtuniversity.nl  
 Language of instruction English

Goals The main overall objective of the course is preparing students to write a proposal for the master thesis, which is also the final assignment.  
 The following learning objectives support this overall objective.  
 Understand and learn how to design and conduct a research study by applying the appropriate methodology.  
 \* Get acquainted with the different phases of research and the typical problems encountered in these phases.  
 \* Understand interdependencies and trade-offs between different design choices.  
 \* Learn to critically read a research report from a methodological perspective.

Description The course "Business Research Design" is developed as an advanced methodology course for students, who want to specialize in business research and who followed intermediate course on methodology previously. It prepares student to write a Ph.D. thesis or in becoming a specialist with substantial research tasks. In developing this course we have assumed that students are already familiar with the basic principles of research methodology. For those who want to engage in research such knowledge is important but not enough. They should learn to understand the context in which research is done and the process by which it takes shape. Therefore, the focus of this course is on the research process and the various decisions researchers have to take.

Literature - Boris F. Blumberg, Donald R. Cooper and Pamela S. Schindler. Business Research Methods. (2014), McGraw-Hill.  
 - A Selection of PhD Dissertations defended at Maastricht University  
 - A broad collection of Articles.

Prerequisites Students should be familiar with methodological principles. Previous courses in business research methods at the Bachelors level provide usually the expected pre-knowledge. As this course deals with methodological issues at the advanced level, we strongly recommend that students have followed courses in research methods and quantitative analysis previously. In particular, we expect that students are familiar with the quantitative as well as qualitative methods at an intermediate level.

Teaching methods PBL / Presentation / Lecture / Assignment / Papers / Groupwork

Assessment methods Final Paper

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation

Master Business Research	Compulsory Courses
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