

## Course Descriptions None 2019-2020

Course Title Research Methods in Services Marketing  
 Course Code EBC4138  
 ECTS Credits 6,5  
 Assessment Whole/Half Grades

Period	Start	End	Mon	Tue	Wed	Thu	Fri
1	2-9-2019	25-10-2019		X			X

Level Advanced  
 Coordinator Elisabeth Brüggén For more information: [e.bruggen@maastrichtuniversity.nl](mailto:e.bruggen@maastrichtuniversity.nl)  
 Language of instruction English  
 Goals The learning objective of this course is for students to obtain knowledge about how to structure and write a good (services) marketing article. Students learn to apply theoretical concepts and models to their research ideas. Furthermore, typical scientific research approaches are discussed and applied.  
 Description Students learn how to determine the contributions of a paper, how to position a paper, and how to write up hypotheses. Students discuss papers on contemporary (services) marketing topics. Students need to study the assigned papers and discuss and expand on their content.  
 Literature A literature list containing academic journal articles (Journal of Marketing Research, Journal of Marketing, Journal of Service Research, etc.) to be discussed in this course will be provided.  
 Prerequisites Students should know the material covered in a regular services marketing course or a course similar to the 1st year Research master Business Research introduction course in marketing. They should also have knowledge obtained in marketing principles and marketing management courses as well as in a course on multivariate statistics.  
 Teaching methods PBL / Presentation / Assignment / Papers / Research  
 Assessment methods Final Paper / Attendance  
 Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>  
 This course belongs to the following programme / specialisation

Master Business Research - No specialisation	Year 2 Adv Disc Course(s): Marketing
Master Business Research - No specialisation	Year 2 Free Elective(s)
Master Business Research - Operations Research	Year 1 Elective Course(s)
Master Business Research - Operations Research	Year 2 Elective Course(s)