

Course Descriptions None 2026-2027

Course Title International Trade and Relationships
 Course Code EBC4268
 ECTS Credits 6,5
 Assessment Whole/Half Grades

Period	Start	End	Mon	Tue	Wed	Thu	Fri
5	12-4-2027	4-6-2027		X			X

Level no level
 Coordinator Robert Suurmond For more information:r.suurmond@maastrichtuniversity.nl
 Language of instruction English
 Goals Learning objectives

- * Explain and compare core theories and concepts in international trade and international relations.
- * Apply international trade theories and empirical evidence to analyze real-world cases involving cross-border trade and supply chain relationships.
- * Differentiate and integrate multiple theoretical frameworks to develop a structured analysis of international trade issues.
- * Analyze and evaluate the societal and distributional implications of cross-border trade, including sustainability, resilience, and ethical considerations, and formulate and defend a well-reasoned position on these issues.
- * Compare and assess diverse functional, institutional, and cultural perspectives in international decision-making contexts.
- * Construct and deliver persuasive, professional arguments tailored to negotiations, inter-organizational relationships, and team settings, in written assignments, facilitations, and exams.

Description If you start to think about all the different organizations involved with the production and delivery of manufactured goods and services, the amount of relationships and interconnections between these organizations becomes overwhelming. International trade is the constellation of cross-border exchanges that connects national economies through flows of goods, services, capital, and knowledge, shaping specialization, interdependence, and economic development at the global level. Supply chains are constellations of firms that together form the link between raw materials and the end consumer, including physical product flows but also services, information, and finances. International trade from a macro-economic perspective and inter-organizational relationships from a firm-level supply chain perspective come together in this course.

Literature Cases, academic and practitioner articles.

Prerequisites

Keywords

Transitional Regulations

```
<div class="trreg"><ul class="trcohorts"><li>Master Business Research - No specialisation</li><li>Master Business Research - Operations Research</li></ul><ol><li>In 2024-2025 and 2025-2026 education and exam/resit opportunities are offered.</li><li>In 2026-2027 exam/resit opportunities are offered.</li><li>From 2027-2028 onwards, the course is cancelled.</li></ol><table><col style="width: 200px;"><col style="width: 120px;"><thead><tr><th>Academic Year</th><th>Education</th><th>Exam/Resit</th><th>Replacement(s)</th></tr></thead><tbody><tr><td>2024-2025 - 2025-2026</td><td>X</td><td>X</td><td>&nbsp;</td></tr><tr><td>2026-2027</td><td>&nbsp;</td><td>X</td><td>&nbsp;</td></tr><tr><td>2027-2028 onwards</td><td>&nbsp;</td><td>&nbsp;</td><td>&nbsp;</td></tr></tbody></table></div>
```

Teaching methods PBL / Presentation / Lecture / Groupwork

Assessment methods Attendance / Written Exam / Assignment / Presentation

Evaluation in previous academic year For the complete evaluation of this course please click <http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM>

This course belongs to the following programme / specialisation

Master Business Research - No specialisation	In transition - Year 1 Disc IB Supply Chain Mgmt
Master Business Research - Operations Research	In transition - Year 1+2 Elective Courses
Master Human Decision Science	Elective Courses
Master International Business - Accounting and Financial Analysis	Elective Courses
Master International Business - Entrepreneurship and Business Development	Elective Courses
Master International Business - Managerial Decision-Making and Control	Elective Courses
Master International Business - Information Management and Business Intelligence	Elective Courses
Master International Business - Marketing-Finance	Elective Courses
Master International Business - Organisation: Management, Change and Consultancy	Elective Courses
Master International Business - Strategic Corporate Finance	Elective Courses
Master International Business - Strategic Marketing	Elective Courses
Master International Business - Strategy and Innovation	Elective Courses
Master International Business - Supply Chain Management	Compulsory Courses
Master International Business - Sustainable Finance	Elective Courses
SBE Exchange Master	Master Exchange Courses