Course Descriptions None 2026-2027

Course Title	International Trade and Relationships
Course Code	EBC4268
ECTS Credits	6,5
Assessment	Whole/Half Grades

Period

Period	Start	End	Mon	Tue	Wed	Thu	Fri
5	12-4-2027	4-6-2027		X			X

Level	no level
Coordinator	Robert Suurmond For more information:r.suurmond@maastrichtuniversity.nl
Language of instruction	English
Goals	Learning objectives * Explain and compare core theories and concepts in international trade and international relations. * Apply international trade theories and empirical evidence to analyze real-world cases involving cross-border trade and supply chain relationships. * Differentiate and integrate multiple theoretical frameworks to develop a structured analysis of international trade issues. * Analyze and evaluate the societal and distributional implications of cross-border trade, including sustainability, resilience, and ethical considerations, and formulate and defend a well-reasoned position on these issues. * Compare and assess diverse functional, institutional, and cultural perspectives in international decision-making contexts. * Construct and deliver persuasive, professional arguments tailored to negotiations, inter-organizational relationships, and team settings, in written assignments, facilitations, and exams.
Description	If you start to think about all the different organizations involved with the production and delivery of manufactured goods and services, the amount of relationships and interconnections between these organizations becomes overwhelming. International trade is the constellation of cross-border exchanges that connects national economies through flows of goods, services, capital, and knowledge, shaping specialization, interdependence, and economic development at the global level. Supply chains are constellations of firms that together form the link between raw materials and the end consumer, including physical product flows but also services, information, and finances. International trade from a macro-economic perspective and inter-organizational relationships from a firm-level supply chain perspective come together in this course.
Literature	Cases, academic and practitioner articles.
Prerequisites	
Keywords	
Transitional Regulations	<ul class="trcohorts"> - Master Business Research - No specialisation [2023-2024 and earlier] - Master Business Research - Operations Research [2023-2024 and earlier] - In 2024-2025 and 2025-2026 education and exam/resit opportunities are offered. - In 2026-2027 exam/resit opportunities are offered. - From 2027-2028 onwards, the course is cancelled. <table><col style="width: 200px;"><col style="width: 120px;"><col style="width: 120px;"><col><thead><tr><th>Academic Year</th><th>Education</th><th>Exam/Resit</th><th>Replacement(s)</th></tr></thead><tbody><tr><td>2024-2025 - 2025-2026</td><td>X</td><td>X</td><td> </td></tr><tr><td>2026-2027</td><td> </td><td>X</td><td> </td></tr><tr><td>2027-2028 onwards</td><td> </td><td> </td><td> </td></tr></tbody></table>
Teaching methods	PBL / Presentation / Lecture / Groupwork
Assessment methods	Attendance / Written Exam / Assignment / Presentation
Evaluation in previous academic year	For the complete evaluation of this course please click http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM

This course belongs to the following programme / specialisation

Master Business Research - No specialisation	In transition - Year 1 Disc IB Supply Chain Mgmt
Master Business Research - Operations Research	In transition - Year 1+2 Elective Courses
Master Human Decision Science	Elective Courses
Master International Business - Accounting and Financial Analysis	Elective Courses
Master International Business - Entrepreneurship and Business Development	Elective Courses
Master International Business - Managerial Decision-Making and Control	Elective Courses
Master International Business - Information Management and Business Intelligence	Elective Courses
Master International Business - Marketing-Finance	Elective Courses
Master International Business - Organisation: Management, Change and Consultancy	Elective Courses
Master International Business - Strategic Corporate Finance	Elective Courses
Master International Business - Strategic Marketing	Elective Courses
Master International Business - Strategy and Innovation	Elective Courses
Master International Business - Supply Chain Management	Compulsory Courses
Master International Business - Sustainable Finance	Elective Courses
SBE Exchange Master	Master Exchange Courses