Course Descriptions None 2026-2027

Course Title	Collaboration Competency: Exploring Negotiation and Conflict Resolution
Course Code	EBS2075
ECTS Credits	2,5
Assessment	Pass / Fail

Period

Period	Start	End	Mon	Tue	Wed	Thu	Fri
2	26-10-2026	11-12-2026	C				

Level	Intermediate/Advanced
Coordinator	Ceren Pekdemir For more information:ceren.pekdemir@maastrichtuniversity.nl
Language of instruction	English
Goals	Students are able to: * understand the meaning of collaboration and its various facets; * reflect on reactions when dealing with different perspectives and conflict situations; * discover and apply negotiation skills through in-class exercises and games; * reflect on one's own experience when dealing with strategies for conflict resolution during in-class exercises and games; * engage in participatory and collaborative problem-solving for sustainable development issues.
Description	Sustainable development challenges facing our world today, including complex issues such as climate change and biodiversity loss, require joint and concerted action to be effectively addressed. As differences in needs, perspectives, and strategic agendas are amplified, gaining trust and shared understanding between stakeholders is a difficult task to achieve. Nonetheless, also in situations where parties seem divergent and head strong, there may be room to come to an agreement beneficial for all. Fostering the competency of collaboration is widely recognized to be of crucial importance for thinking and acting in favor of sustainable development. While various definitions exist, at the core of the competency of collaboration lies the ability to learn from others; about being empathetic and respectful to the needs, perspectives and actions of others; about dealing with conflicts and facilitating participatory and collaborative problem-solving. In this skills course, students will be acquainted with collaboration competency and its important facets (including empathy, communication, active listening, negotiating, the use of conflict and of conflict resolution), will experience and learn about these facets through in-class exercises and games, and apply techniques - for instance through negotiation and conflict resolution games -to gain insight into different perspectives, build trust, improve communication and recognize opportunities for successfully negotiated agreements.
Literature	Reference list will be provided
Prerequisites	Exchange students who wish to register for courses within the Minor Sustainability should contact the International Relations Office (IRO) via iro-incoming-sbe@maastrichtuniversity.nl. Incoming exchange students at SBE can choose to: * follow the complete Minor Sustainability programme; or * register for selected parts of the minor only. Full Minor Options Students can choose between the following options: * Full minor excluding the Project Sustainability course (25 ECTS) Students will be registered for all courses within the minor except the Project Sustainability course. * Full minor including the Project Sustainability course (30 ECTS) Students will be registered for all courses within the minor, including the Project Sustainability course. Partial Minor Options Students who only wish to follow specific parts of the minor can choose from the following options: <u>Period 1 package (12.5 ECTS)</u> Registration includes the following courses: * Sustainability and Social-Ecological Systems (EBC2187, 5 ECTS) * Sustainability and Human Health (EBC2188, 5 ECTS) * Systems Thinking Competency (EBS2074, 2.5 ECTS) <u>Period 2 stand-alone courses</u> * Social and Sustainable Entrepreneurship (EBC2189, 5 ECTS) * From Climate Conflict to Climate Justice (EBC2190, 5 ECTS) These courses may be taken independently, without registering for other courses within the minor. <u>Period 2 combined option (7.5 ECTS)</u> Students may register for the skills course: * Collaboration Competency: Exploring Negotiation and Conflict Resolution (EBS2075, 2.5 ECTS) only in combination with: * From Climate Conflict to Climate Justice (EBC2190, 5 ECTS) Together, these courses amount to 7.5 ECTS. Please note that exchange students have already received additional information about the Minor Sustainability and the available registration options in the course registration email. Students are advised to read this information carefully before applying.
Keywords	
Transitional Regulations	
Teaching methods	Lecture / Assignment / Skills
Assessment methods	Attendance / Portfolio
Evaluation in previous academic year	For the complete evaluation of this course please click http://iwio-sbe.maastrichtuniversity.nl/rapporten.asp?referrer=codeUM

This course belongs to the following programme / specialisation

UM-wide minors	Minor Sustainability
SBE Exchange Bachelor	Minor Sustainability
SBE Exchange Master	Minor Sustainability
SBE Non Degree Courses	Minor Sustainability